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Networks that Know

LAN Switching ~ E7

#http://www.enterasys.com/products/switching/6C107/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
6C107	Matrix E7 Chassis	$ 6,995.00	35%	$ 4,546.75
6C207-3	Matrix E7 and Matrix N7 1600 Watt AC Power Supply	$ 1,995.00	35%	$ 1,296.75
6C407	Matrix E7 and Matrix N7 Fan Unit (Spare)	$ 695.00	35%	$ 451.75
E7-SYSTEM	Matrix E7 System Bundle including Chassis, Fan Tray and one Power Supply. (For North America Only)	$ 8,990.00	35%	$ 5,843.50
E7-SYSTEM-R	Matrix E7 System Bundle including Chassis, Fan Tray and two Power Supplies. (For North America Only)	$ 10,985.00	35%	$ 7,140.25
TL-20A-CORD	10 ft twist and lock power cord for the 6C207-1	$ 45.00	35%	$ 29.25

LAN Switching ~ Gold

#http://www.enterasys.com/products/switching/4x4xxx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
4G4202-60	Distributed Forwarding Engine (Gold) with 60 10/100/1000Base-TX ports via RJ45	$ 10,495.00	35%	$ 6,821.75
4G4282-41	Distributed Forwarding Engine (Gold) with 40 10/100/1000Base-TX ports via RJ45 and 1 Network Expansion Module (NEM) slot	$ 9,495.00	35%	$ 6,171.75
4H4202-72	Distributed Forwarding Engine (Gold) with 72 10/100Base-TX ports via RJ45	$ 9,495.00	35%	$ 6,171.75
4H4203-72	Distributed Forwarding Engine (Gold) with 72 10/100Base-TX ports via RJ21	$ 9,495.00	35%	$ 6,171.75
4H4282-49	Distributed Forwarding Engine (Gold) with 48 10/100Base-TX ports via RJ45 and 1 Network Expansion Module (NEM) slot	$ 8,495.00	35%	$ 5,521.75
4H4283-49	Distributed Forwarding Engine (Gold) with 48 10/100Base-TX ports via RJ21 and 1 Network Expansion Module (NEM) slot	$ 8,495.00	35%	$ 5,521.75
4H4284-49	Distributed Forwarding Engine (Gold) with 48 100Base-FX ports via Multimiode Fiber MTRJ and 1 Network Expansion Module (NEM) slot	$ 19,995.00	35%	$ 12,996.75
4H4285-49	Distributed Forwarding Engine (Gold) with 48 10/100Base-TX PoE ports via RJ45 and 1 Network Expansion Module (NEM) slot	$ 10,495.00	35%	$ 6,821.75

LAN Switching ~ Modular Interfaces

#http://www.enterasys.com/products/switching/INTERFACES/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
GPIM-01	Gigabit ethernet Port Interface Module (GPIM), 1000BaseSX.	$ 495.00	35%	$ 321.75
GPIM-02	Gigabit Ethernet Port Interface Module (GPIM) with 1 1000Base-T RJ45 port	$ 395.00	35%	$ 256.75
GPIM-08	Long Haul GPIM (70Km)	$ 6,995.00	35%	$ 4,546.75
GPIM-09	Gigabit ethernet Port Interface Module (GPIM), 1000BaseLX.	$ 1,295.00	35%	$ 841.75
MGBIC-02	1000Base-T Mini GBIC w/ RJ45 connector	$ 395.00	35%	$ 256.75
MGBIC-08	1000Base-LX/LH (70Km Long Haul) Mini GBIC. SMF via LC connector	$ 4,995.00	35%	$ 3,246.75
MGBIC-LC01	1000Base-SX Mini GBIC w/LC connector	$ 495.00	35%	$ 321.75
MGBIC-LC03	1000Base-LX/LH (2km) Mini GBIC MMF port w/LC connector	$ 795.00	35%	$ 516.75
MGBIC-LC09	1000Base-LX Mini GBIC w/LC connector	$ 995.00	35%	$ 646.75
MGBIC-MT01	1000Base-SX Mini GBIC w/MTRJ connector	$ 495.00	35%	$ 321.75

LAN Switching ~ N-Series

#http://www.enterasys.com/products/switching/n/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
7C103	Matrix N3 Chassis	$ 4,005.00	35%	$ 2,603.25
7C105-P	Matrix N5 POE Chassis	$ 7,995.00	35%	$ 5,196.75
7C107	Matrix N7 Chassis	$ 6,505.00	35%	$ 4,228.25
7C203-1	Matrix N3 863 Watt AC power supply	$ 1,495.00	35%	$ 971.75
7C205-1	Matrix N5 1200W Watt AC Power Supply	$ 1,995.00	35%	$ 1,296.75
7C403	Matrix N3 fan unit (Spare)	$ 695.00	35%	$ 451.75
7C405	Matrix N5 Fan Unit (Spare)	$ 895.00	35%	$ 581.75

LAN Switching ~ N-Series

#http://www.enterasys.com/products/switching/n/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DFE-256MB-UGK	256 megabyte DRAM upgrade kit for Platinum and Gold DFEs	$ 595.00	35%	$ 386.75
DFE-POE-CBL-2M	N-POE TO DFE POE Cable - 2 Meters	$ 200.00	35%	$ 130.00
N3-SYSTEM	Matrix N3 System Bundle including Chassis, Fan Tray and one Power Supply. (For North America Only)	$ 5,495.00	35%	$ 3,571.75
N3-SYSTEM-R	Matrix N3 System Bundle including Chassis, Fan Tray and two Power Supplies. (For North America Only)	$ 6,995.00	35%	$ 4,546.75
N5-SYSTEM	Matrix N5 System Bundle including Chassis, Fan Tray and one chassis Power Supply. (For North America Only)	$ 9,495.00	35%	$ 6,171.75
N5-SYSTEM-R	Matrix N5 System Bundle including Chassis, Fan Tray and two chassis Power Supplies. (For North America Only)	$ 11,495.00	35%	$ 7,471.75
N7-SYSTEM	Matrix N7 System Bundle including Chassis, Fan Tray and one Power Supply. (For North America Only)	$ 8,495.00	35%	$ 5,521.75
N7-SYSTEM-R	Matrix N7 System Bundle including Chassis, Fan Tray and two Power Supplies. (For North America Only)	$ 10,495.00	35%	$ 6,821.75
N-EOS-L3	Enterasys Operating System Advanced Feature Package for Matrix N-Series Switches	$ 4,995.00	35%	$ 3,246.75
N-EOS-RED	Enterasys Operating System (EOS) 1+1 High Availability upgrade for Matrix N-Series switches (with Gold DFE only)	$ 12,995.00	35%	$ 8,446.75
N-POE	Matrix POE Power System	$ 2,495.00	35%	$ 1,621.75
N-POE-1200W	Matrix POE 1200W Watt AC Power Supply	$ 1,200.00	35%	$ 780.00

LAN Switching ~ Platinum

#http://www.enterasys.com/products/switching/n/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
7G4202-30	Distributed Forwarding Engine (Platinum) with 30 10/100/1000Base-TX ports via RJ45	$ 19,995.00	35%	$ 12,996.75
7G4202-60	Distributed Forwarding Engine (Platinum) with 60 10/100/1000Base-TX ports via RJ45	$ 20,995.00	35%	$ 13,646.75
7G4270-10	Distributed Forwarding Engine (Platinum) with 10 1000Base-X ports via mini-GBIC	$ 22,995.00	35%	$ 14,946.75
7G4270-12	Distributed Forwarding Engine (Platinum) with 12 1000Base-X ports via mini-GBIC	$ 20,995.00	35%	$ 13,646.75
7G4282-41	Distributed Forwarding Engine (Platinum) with 40 10/100/1000 Base-TX ports via RJ45 and 1 Network Expansion Module (NEM) slot	$ 18,995.00	35%	$ 12,346.75
7G-6MGBIC-A	Network Expansion Module (NEM) with 6 1000Base-X ports via mini-GBIC for the 7G4282-41	$ 3,495.00	35%	$ 2,271.75
7H4202-72	Distributed Forwarding Engine (Platinum) with 72 10/100Base-TX ports via RJ45	$ 13,995.00	35%	$ 9,096.75
7H4203-72	Distributed Forwarding Engine (Platinum) with 72 10/100Base-TX ports via RJ21	$ 13,995.00	35%	$ 9,096.75
7H4284-49	Distributed Forwarding Engine (Platinum) with 48 100Base-FX ports via Multimiode Fiber MTRJ and 1 Network Expansion Module (NEM) slot	$ 22,995.00	35%	$ 14,946.75
7H4382-25	Distributed Forwarding Engine (Platinum) with 24 10/100Base-TX ports via RJ45 and 1 Network Expansion Module (NEM) slot (with Matrix E6/E7 backplane connectivity)	$ 10,495.00	35%	$ 6,821.75
7H4382-49	Distributed Forwarding Engine (Platinum) with 48 10/100Base-TX ports via RJ45 and 1 Network Expansion Module (NEM) slot (with Matrix E7 backplane connectivity)	$ 12,995.00	35%	$ 8,446.75
7H4383-49	Distributed Forwarding Engine (Platinum) with 48 10/100Base-TX ports via RJ21 and 1 Network Expansion Module (NEM) slot (with Matrix E7 backplane connectivity)	$ 12,995.00	35%	$ 8,446.75
7H4385-49	Distributed Forwarding Engine (Platinum) with 48 10/100Base-TX PoE ports via RJ45 and 1 Network Expansion Module (NEM) slot (with Matrix E7 backplane connectivity)	$ 14,995.00	35%	$ 9,746.75
7K4290-02	Distributed Forwarding Engine with 2 ports 10 Gigabit Ethernet via XENPAK	$ 19,995.00	35%	$ 12,996.75

LAN Switching ~ SS6000

#http://www.enterasys.com/switching/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
6500-IMPCTKT	6500 Impact Kit	$ 300.00	35%	$ 195.00
TL-15A-CORD	10 ft twist and lock power cord for the 6C205-3	$ 45.00	35%	$ 29.25

LAN Switching ~ C-Series

#http://www.enterasys.com/products/switching/c/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
C1G124-24	Matrix C1 with 24 10/100/1000Base-TX ports via RJ45 and four 1000Base-X "Combo" ports (alternative to four RJ45 ports) via mini-GBIC	$ 3,895.00	35%	$ 2,531.75
C1H124-48	Matrix C1 with 48 10/100Base-TX ports via RJ45, two 10/100/1000Base-TX ports via RJ45 and two 1000Base-X ports via mini-GBIC	$ 2,795.00	35%	$ 1,816.75
C2CAB-LONG	Matrix C2 stacking cable for connecting the top switch to the bottom switch (1m)	$ 200.00	35%	$ 130.00
C2CAB-SHORT	Matrix C2 stacking cable for connecting adjacent switches (30 cm)	$ 150.00	35%	$ 97.50
C2ENH-LIC	Matrix C2 Dynamic Policy License	$ 1,495.00	35%	$ 971.75
C2G124-24	Matrix C2 with 24 10/100/1000 ports via RJ45 and 4 Mini-GBIC ports	$ 4,995.00	35%	$ 3,246.75
C2G124-48	Matrix C2 with 48 10/100/1000 ports via RJ45 and 4 Mini-GBIC ports	$ 7,495.00	35%	$ 4,871.75
C2G124-48P	Matrix C2 with 48 10/100/1000 Power over Ethernet ports via RJ45 and 4 Mini-GBIC ports	$ 12,995.00	35%	$ 8,446.75
C2H124-48	Matrix C2 with 48 10/100 ports via RJ45 and 4 Mini-GBIC ports	$ 4,595.00	35%	$ 2,986.75
C2H124-48P	Matrix C2 with 48 10/100 Power over Ethernet ports via RJ45 and 4 Mini-GBIC ports	$ 6,995.00	35%	$ 4,546.75
C2K122-24	Matrix C2 with 24 10/100/1000 ports via RJ45 and two 10 Gigabit XFP ports	$ 15,995.00	35%	$ 10,396.75
C2L3-LIC	Matrix C2 Enhanced Layer 3 Routing License (OSPF, PIM, DVMRP, VRRP)	$ 2,995.00	35%	$ 1,946.75
C2RPS-CHAS8	Matrix C2 RPS Chassis supporting up to 8 C2RPS-PSMs	$ 395.00	35%	$ 256.75
C2RPS-POE	Matrix C2 500 watt Redundant PoE Power Supply with one DC cable	$ 995.00	35%	$ 646.75
C2RPS-PSM	Matrix C2 150 watt Redundant Non-PoE Power Supply with one DC cable	$ 595.00	35%	$ 386.75
C2RPS-SYS	Matrix C2 RPS Chassis plus one C2RPS-PSM (chassis supports up to 8 C2RPS-PSMs)	$ 995.00	35%	$ 646.75
CSER-RPS-CHAS	Matrix C1 Redundant Power Shelf that supports up to five Power Supply Modules (CSER-RPS-PSM)	$ 495.00	35%	$ 321.75
CSER-RPS-PSM	Single Power Supply Module for the Matrix C1 Redundant Power Shelf (CSER-RPS-SYS)	$ 385.00	35%	$ 250.25
CSER-RPS-SYS	Matrix C1 Redundant Power Shelf that supports upto five Power Supply Modules (CSER-RPS-PSM) equipped with one CSER-RPS-PSM	$ 860.00	35%	$ 559.00

LAN Switching ~ E1

#http://www.enterasys.com/products/switching/1x582-xx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
1G-2MGBIC	Expansion Module (for the Matrix E1 WS/GWS) with 2 Mini-GBIC slots	$ 945.00	35%	$ 614.25
1G-2TX	2 Port 1000Base-T uplink	$ 1,295.00	35%	$ 841.75
1G582-09	Matrix E1 Gigabit Workgroup Switch with 6 10/100/1000Base-TX ports via RJ45 and 3 expansion slots	$ 5,995.00	35%	$ 3,896.75
1G587-09	Matrix E1 Gigabit Distribution Switch with 6 1000Base-X ports via mini-GBIC and 3 expansion slots	$ 5,995.00	35%	$ 3,896.75
1H-16TX	16 Port 10/100 uplink	$ 1,595.00	35%	$ 1,036.75
1H582-25	Matrix E1 Workgroup Switch with 24 10/100Base-TX ports via RJ45 and 1 expansion slot	$ 2,995.00	35%	$ 1,946.75
1H582-51	Matrix E1 Workgroup Switch with 48 10/100Base-TX ports via RJ45 and 3 expansion slot	$ 5,995.00	35%	$ 3,896.75
1H-8FX	8 port 100Base-FX expansion module for Matrix E1, MMF MTRJ connector	$ 1,995.00	35%	$ 1,296.75

LAN Switching ~ N-Series
s.com/products/switching/n/#http://www.enterasys.com/products/switching/n/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
2G4072-52	N Standalone Series with 48 port 10/100/1000 Base-TX ports via RJ45 and 4 1000Base-X ports via mini-GBIC. Includes redundant internal power supplies.	$ 16,500.00	35%	$ 10,725.00

LAN Switching ~ SS2000
#http://www.enterasys.com/products/switching/6C107/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
2H252-25R	SmartSwitch 2200 10/100 Fast Ethernet Workgroup Switch with 24-ports via RJ45 interfaces and one high speed uplink slot (VHSIM). Purchase VHSIM separately.	$ 4,995.00	35%	$ 3,246.75

LAN Switching ~ Vertical Horizon
#http://www.enterasys.com/switching/#verticalhorizon#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
VH-2402S-CBL	Vertical Horizon 70 cm cable	$ 295.00	35%	$ 191.75
VH-8TX1MF	stand alone 8 10/100RJ45 one fixed 100Mbps MMF port, built in management agent	$ 995.00	35%	$ 646.75
VH-8TX1UM	8 port TX 1 SMF uplink w/Mgt.	$ 1,295.00	35%	$ 841.75

LAN Switching ~ V-Series
#http://www.enterasys.com/products/switching/V2H124-24/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
MGBIC-STACK	Matrix V2 Stacking module via MGBIC's	$ 295.00	35%	$ 191.75
V2G112-2	Matrix V2 Uplink Module with 1 10/100/1000Base-TX "Combo" port via RJ-45 or mini-GBIC	$ 395.00	35%	$ 256.75
V2G121-1	Matrix V2 Uplink Module with 1 1000Base-T port via RJ45	$ 295.00	35%	$ 191.75
V2H124-24	Matrix V2 with 24 10/100Base-TX ports via RJ45 and 2 expansion slots	$ 1,095.00	35%	$ 711.75
V2H124-24FX	Matrix V2 with 24 100Base-FX ports via MTRJ and 2 expansion slots	$ 4,995.00	35%	$ 3,246.75
V2H124-24P	Matrix V2 24 port 10/100 Layer 2/3/4 Power over Ethernet Switch with 2 expansion slots	$ 2,995.00	35%	$ 1,946.75
V2H124-24T	Matrix V2 with 24 10/100Base-TX ports via RJ45 and 2 1000Base-T ports via RJ45	$ 1,195.00	35%	$ 776.75
V2H151-1M	Matrix V2 Uplink Module with 1 100Base-FX port via Multimode Fiber SC	$ 595.00	35%	$ 386.75
V2H151-1S	Matrix V2 Uplink Module with 1 100Base-FX port via Singlemode Fiber SC	$ 1,295.00	35%	$ 841.75
V2STACK	Matrix V2 Stacking Module with required stacking cables	$ 295.00	35%	$ 191.75
New! V2STACK-2	V2 stack card	$ 295.00	35%	$ 191.75
VSER-RPU-SYS	Redundant Power Supply for the V2H124-24 & V2H124-24T supports up to 4 switches	$ 1,800.00	35%	$ 1,170.00

LAN Routing ~ 8X00
ducts/routing/SSR-16/#http://www.enterasys.com/products/routing/SSR-16/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
APHY-21	1 port OC-3 MMF Physical Interface Module	$ 1,495.00	35%	$ 971.75
APHY-22	1 port OC-3 UTP Physical Interface Module	$ 795.00	35%	$ 516.75
APHY-29IR	1 port OC-3 SMF-IR Physical Interface Module	$ 3,495.00	35%	$ 2,271.75
APHY-67	1 port DS-3/T3 Physical Interface Module (Coax)	$ 2,995.00	35%	$ 1,946.75
APHY-77	1 port E-3 Physical Interface Module (Coax)	$ 3,495.00	35%	$ 2,271.75
SSR-16	SSR 8600 16 slot base-system including chassis, backplane, modular fan,and a single switch fabric module (SSR-SF-16) Requires CM2 Control Module	$ 9,995.00	35%	$ 6,496.75
SSR-449DTE-02	4 meter 2 lead cable and 2 male RS449 DTE (male) connectors	$ 200.00	35%	$ 130.00
SSR-530DTE-02	4 meter 2 lead cable and 2 RS530 DTE (male) connectors	$ 200.00	35%	$ 130.00
SSR-8	SmartSwitch Router (SSR) 8000. 8 slot base system, including chassis, backplane and modular fan.	$ 4,395.00	35%	$ 2,856.75
SSR-8-PS-IMPCT	SSR-8 Impact Kit	$ 295.00	35%	$ 191.75
SSR-ARE	Software Routing Blade	$ 14,995.00	35%	$ 9,746.75
SSR-ATM29-02	2 port SSR 8000/8600 ATM base module	$ 9,995.00	35%	$ 6,496.75

LAN Routing ~ 8X00   ·ducts/routing/SSR-16/#http://www.enterasys.com/products/routing/SSR-16/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SSR-CM4-256	Xpedition 8X00 CM4 w/ 256MB memory	$ 16,995.00	35%	$ 11,046.75
SSR-FAN-16	SSR 8600 Fan Tray Module (Field Replacement Unit)	$ 995.00	35%	$ 646.75
SSR-FAN-8	SSR 8000 fan tray module. (Field Replacement Unit)	$ 495.00	35%	$ 321.75
SSR-GLH39-02	SSR 8000/8600 2 port 1000LX (70KM) Jumbo Frame Module	$ 19,995.00	35%	$ 12,996.75
SSR-GLX39-02	SSR 8000/8600 2 port 1000 LX Jumbo frame module	$ 8,995.00	35%	$ 5,846.75
SSR-GLX39-04	8X00 4 port 1000BASE LX	$ 11,995.00	35%	$ 7,796.75
SSR-GSX21-02-AA	2 port 1000BaseSX module for the SmartSwitch Router, SCSX (for MMF ports only) ports, and 16 MB of memory (supporting up to 2,000,000 flows per SSR system).	$ 6,495.00	35%	$ 4,221.75
SSR-GSX31-02	SSR 8000/8600 2 port 1000 SX Jumbo frame module	$ 6,995.00	35%	$ 4,546.75
SSR-GSX31-04	8X00 4 port 1000BASE SX	$ 8,995.00	35%	$ 5,846.75
SSR-GTX32-02	SSR 8000/8600 2 port 1000 Base-T module	$ 3,495.00	35%	$ 2,271.75
SSR-GTX32-04	8X00 4 port 1000BASE TX	$ 5,995.00	35%	$ 3,896.75
SSR-HFX21-08-AA	8 port 100BaseFX module for the SmartSwitch Router, MMF SC ports, and 16 MB of memory (supporting up to 2,000,000 flows per SSR system).	$ 11,995.00	35%	$ 7,796.75
SSR-HFX29-08-AA	8 port 100 FX module via SMF 16 MB memory (supporting up to 2,000,000 flows per SSR system) Build to order	$ 19,995.00	35%	$ 12,996.75
SSR-HTX32-16	SSR 8000/8600 16 port 10/100 TX Module	$ 6,995.00	35%	$ 4,546.75
SSR-IPV6-00	IPv6 Module for the XP 8x00 Platform	$ 14,000.00	35%	$ 9,100.00
SSR-PS-16	Power Supply for the SmartSwitch Router (SSR) 8600.	$ 2,995.00	35%	$ 1,946.75
SSR-PS-16-DC	DC Power Supply Module for the SSR 8600	$ 3,995.00	35%	$ 2,596.75
SSR-PS-8	Power Supply Module for the SmartSwitch Router (SSR) 8000. Two may be used for load sharing redundancy.	$ 1,595.00	35%	$ 1,036.75
SSR-PS-8-DC	DC Power Supply Module for the SSR 8000	$ 1,995.00	35%	$ 1,296.75
SSR-SERC-04-AA	Quad port Serial module with compression for SSR 8000 and 8600	$ 6,495.00	35%	$ 4,221.75
SSR-SF-16	Switch fabric module for the SSR 8600. One module ships with the base system (SSR-16).	$ 4,995.00	35%	$ 3,246.75
SSR-V35DTE-02	4 meter 2 lead cable and 2 male V35 DTE (male) connectors	$ 200.00	35%	$ 130.00
SSR-X21DTE-02	4 meter 2 lead cable and 2 male X21 DTE (male) connectors	$ 175.00	35%	$ 113.75

LAN Routing ~ ER16   #http://www.enterasys.com/products/routing/ER16-CS/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
ER16-04	Enterasys Routing Platform 4 Port 1000BASE 4 GBIC module	$ 11,495.00	35%	$ 7,471.75
ER16-08	Enterasys Routing Platform 8 Port 1000BASE GBIC module	$ 17,295.00	35%	$ 11,241.75
ER16-AC	ERP AC Power Supply (Minimum 2 required, 3 or 4 required for redundancy)	$ 2,595.00	35%	$ 1,686.75
ER16-ATM29-02	ER16 2 port ATM OC3	$ 10,995.00	35%	$ 7,146.75
ER16-C	ER16 chassis unit	$ 5,010.00	35%	$ 3,256.50
ER16-CK	Enterasys Routing Platform Clock Card Assembly (spare)	$ 1,995.00	35%	$ 1,296.75
ER16-CM3-128	Enterasys Routing Platform Control Module with 128 MB	$ 15,995.00	35%	$ 10,396.75
ER16-CM4-256	Xpedition ER16 CM4 w/ 256MB memory. Requires system firmware E9.0.7.4 or later, or E9.1.3.0 or later	$ 19,995.00	35%	$ 12,996.75
ER16-CS	Enterasys Routing Platform Base Chassis with one Switch Fabric Module and a clock card	$ 21,995.00	35%	$ 14,296.75
ER16-CSB-3	ER16 bundle w/ chassis, switch fabric module, clock card, redundant CM3-128s, 2 power supplies, routing firmware, 32MB PCMCIA card and spare PCMCIA card.	$ 42,000.00	35%	$ 27,300.00
ER16-CSB-4	ER16 bundle w/ chassis, switch fabric module, clock card, redundant CM4-256s, 2 power supplies, routing firmware, 32MB PCMCIA card and spare PCMCIA card.	$ 46,000.00	35%	$ 29,900.00
ER16-DC	ER16 DC power supply	$ 6,495.00	35%	$ 4,221.75
ER16-FN	Enterasys Routing Platform Fan Tray Assembly (spare)	$ 3,495.00	35%	$ 2,271.75
ER16-GTX32-04	ER16 4 port 1000BASE TX	$ 8,495.00	35%	$ 5,521.75
ER16-GTX32-08	ER16 8 port 1000BASE TX	$ 11,995.00	35%	$ 7,796.75

LAN Routing ~ ER16
#http://www.enterasys.com/products/routing/ER16-CS/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
ER16-HFX31-24	ER16 24 port 100BASE FX T MMF MTRJ	$ 14,995.00	35%	$ 9,746.75
ER16-HFX39-24	ER16 24 port 100BASE FX T SMF MTRJ	$ 35,995.00	35%	$ 23,396.75
ER16-IPV6-00	IPv6 Module for the ER16 Platform	$ 16,500.00	35%	$ 10,725.00
ER16-OS16-01	10 Gigabit one port single slot module	$ 9,995.00	35%	$ 6,496.75
ER16-OS26-01	10Gb Ethernet ER16 Module	$ 19,995.00	35%	$ 12,996.75
ER16-SERC-04-AA	ER16 4 port Serial w/ compression WAN	$ 7,495.00	35%	$ 4,871.75
ER16-SF	Enterasys Routing Platform Switching Fabric Module	$ 11,495.00	35%	$ 7,471.75
ER16-SX-08	Enterasys Routing Platform 8 Port 1000BASE-SX module	$ 17,295.00	35%	$ 11,241.75
ER16-TX-24	Enterasys Routing Platform 24 Port 10/100 BASE-TX module via RJ45	$ 12,795.00	35%	$ 8,316.75
ER16-TX-32	Enterasys Routing Platform 32 Port 100BASE-TX module via RJ21	$ 12,995.00	35%	$ 8,446.75

LAN Routing ~ Modular Interfaces
#http://www.enterasys.com/products/switching/INTERFACES/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
10GBASE-ER	10 Gigabit interface 1550nm, 9 micron SMF, SC connector for 40Km	$ 15,995.00	35%	$ 10,396.75
10GBASE-LR	10GbE 1310nm Serial optic, SMF (2-10Km) via SC connector	$ 9,995.00	35%	$ 6,496.75
10GBASE-LX4	10 Gigabit interface for 1310 nm 62.5 & 50 micron MMF, 300m and 240m or SMF 10Km, SC	$ 10,995.00	35%	$ 7,146.75
10GBASE-SR	10 Gigabit interface for 850nm, 62.5 &50 micron, MMF for 33m and 66m, SC	$ 4,995.00	35%	$ 3,246.75

LAN Routing ~ XP
#http://www.enterasys.com/products/routing/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SSR-MEM-128	X-Pedition 2400/8000/8600/ER16 128MB memory expansion kit.	$ 1,095.00	35%	$ 711.75
SSR-MEM-256	256 MB DIMM for the XP and SSR CM4 modules	$ 1,995.00	35%	$ 1,296.75
XP-PCMCIA-32AT	32MB ATA memory for the Xpedition	$ 1,095.00	35%	$ 711.75
XP-SYS-FW-32	X-Pedition System Firmware on a 32-MB ATA PCMCIA card	$ 3,995.00	35%	$ 2,596.75

LAN Routing ~ XP-2X00
#http://www.enterasys.com/products/routing/XP-2400-256/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SSR-2-GSX	SmartSwitch Router (SSR) 2100. 8 port 1000 Base-SX fixed config. Includes redundant power supplies, routing software, and Corewatch.	$ 14,995.00	35%	$ 9,746.75
XP-2400-256	X-Pedition 2000 w/256 MB of memory	$ 6,495.00	35%	$ 4,221.75
XP-2-ATM29-02	XP-2400 2 ATM OC3	$ 7,995.00	35%	$ 5,196.75
XP-2-FX-AA	X-Pedition 2400 8 port 100 FX module w/ MT-RJ connectors	$ 6,495.00	35%	$ 4,221.75
XP-2-HSSI-CK	HSSI blade for XP-2400 with internal clocking support	$ 10,995.00	35%	$ 7,146.75
XP-2-LX70-AA	X-Pedition 2400 1 port 70km 1000BaseLX Gigabit Ethernet module	$ 10,995.00	35%	$ 7,146.75
XP-2-LX-AA	X-Pedition 2400 2 port 1000BaseLX module	$ 6,495.00	35%	$ 4,221.75
XP-2-RKMT	Rackmount Kit for XP-2400 & XP2100	$ 250.00	35%	$ 162.50
XP-2-SER-AA	X-Pedition 2400 dual port Serial module	$ 2,995.00	35%	$ 1,946.75
XP-2-SERC-AA	X-Pedition 2400 Quad port Serial module with compression	$ 6,495.00	35%	$ 4,221.75
XP-2-SX-AA	X-Pedition 2400 2 port 1000BaseSX expansion module	$ 3,495.00	35%	$ 2,271.75
XP-2-TX-AA	X-Pedition 2400 8 port 10/100 TX module	$ 2,495.00	35%	$ 1,621.75
XP-APHY-21	1 port OC-3 MMF Physical Interface Module	$ 1,495.00	35%	$ 971.75
XP-APHY-22	1 port OC-3 UTP Physical Interface Module	$ 795.00	35%	$ 516.75
XP-APHY-29IR	1 port OC-3 SMF-IR Physical Interface Module	$ 3,495.00	35%	$ 2,271.75
XP-APHY-67	1 port DS-3/T3 Physical Interface Module (Coax)	$ 2,995.00	35%	$ 1,946.75
XP-APHY-77	1 port E-3 Physical Interface Module (Coax)	$ 3,495.00	35%	$ 2,271.75

WAN Routing ~ Low End 1800
#http://www.enterasys.com/products/routing/XSR-18xx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
XSR-128MB-MEM	128 Mb Memory upgrade for XSR-1850	$ 995.00	35%	$ 646.75

WAN Routing ~ Low End 1800
#http://www.enterasys.com/products/routing/XSR-18xx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
XSR-1805	XSR Security Router, incl. EOS IP Routing, 2 10/100 ports, 2 WAN slots, VPN accelerator, 8MB Flash, 32MB DRAM, (VPN sold separately).	$ 995.00	35%	$ 646.75
XSR-1805-RKMT	XSR-1805 rackmount kit	$ 149.00	35%	$ 96.85
XSR-1850	XSR Security Router, incl. EOS IP Routing, 2 10/100 ports, 2 WAN slots, rack mount, VPN accelerator, 8MB Flash, 64MB DRAM, (VPN sold separately)	$ 2,495.00	35%	$ 1,621.75
XSR-1850-VPN	XSR Security Router, incl. EOS IP Routing, VPN, 2 10/100 ports, 2 WAN slots, rack mount, VPN accelerator, 8MB Flash, 64MB DRAM	$ 3,195.00	35%	$ 2,076.75
XSR-18XX-FW	Firewall Code upgrade for XSR1800 series	$ 695.00	35%	$ 451.75
XSR-18XX-VPN	VPN Code upgrade for XSR 1800 series	$ 995.00	35%	$ 646.75
XSR-18XX-VPN-FW	VPN & Firewall code upgrade for XSR1800 series	$ 1,595.00	35%	$ 1,036.75
XSR-64MB-MEM	64 Mb Memory upgrade for XSR 1805	$ 595.00	35%	$ 386.75
XSR-DEMO-KIT	Branch Router Demo Kit	$ 3,695.00	35%	$ 2,401.75
XSR-RPC	XSR 1850 series Redundant power center, chassis and 1 pwr supply. Compatible w/XSR-1850 rev level OL or higher. European ESD restrictions to some older hardware revisions	$ 1,195.00	35%	$ 776.75
XSR-RPOWER-1850	Redundant Power supply for XSR1850,up to 4 mount in XSR-RPC	$ 500.00	35%	$ 325.00
XSR-UGK-FW	XSR-1800 series VPN upgrade to Firewall	$ 695.00	35%	$ 451.75
XSR-UGK-VPN	XSR-1800 series Firewall upgrade to VPN	$ 995.00	35%	$ 646.75

WAN Routing ~ Midrange 3000
#http://www.enterasys.com/products/routing/XSR-3xxx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
XSR-3020	XSR Security Router with 3 10/100/1000 ethernet LAN interfaces, 2 NIM slots, 128 MB DRAM and dedicated VPN accelerator.	$ 5,995.00	35%	$ 3,896.75
XSR-3020-FW	Firewall feature set for XSR-3020	$ 1,195.00	35%	$ 776.75
XSR-3020-VPN	VPN feature set for XSR-3020 Series Security Routers	$ 2,495.00	35%	$ 1,621.75
XSR-3020-VPN-FW	VPN and Firewall feature set bundle for XSR-3020	$ 3,295.00	35%	$ 2,141.75
XSR-3150	XSR Security Router with 3 10/100/1000 ethernet LAN interfaces, 2 NIM slots, 256 MB DRAM and dedicated VPN accelerator.	$ 7,195.00	35%	$ 4,676.75
XSR-3250	XSR Security Router with 3 10/100/1000 ethernet LAN interfaces, 6 NIM slots, 256 MB DRAM and dedicated VPN accelerator	$ 9,995.00	35%	$ 6,496.75
XSR-3XXX-FW	Firewall feature set for XSR-3150 and XSR-3250	$ 1,495.00	35%	$ 971.75
XSR-3XXX-VPN	VPN feature set for XSR-3150 and XSR-3250	$ 5,495.00	35%	$ 3,571.75
XSR-3XXX-VPN-FW	VPN and Firewall feature set bundle for XSR-3150 and XSR-3250	$ 6,295.00	35%	$ 4,091.75
XSR-512MB-MEM	Upgrade to 512MB DRAM for the XSR-3150 and XSR-3250. Kit contains two 128MB memory cards (available with XSR Release 6.0)	$ 1,595.00	35%	$ 1,036.75

WAN Routing ~ Network Interface Modules
NTERFACES/#http://www.enterasys.com/products/switching/INTERFACES/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NIM-232-CAB-04	4 port RS232/EIA530 DTE serial cable for NIM-SER-xx	$ 150.00	35%	$ 97.50
NIM-449-CAB-04	4 port EIA 449 DTE serial cable for NIM-SER-xx	$ 150.00	35%	$ 97.50
NIM-ADSL-AC-01	1 port ADSL NIM (Annex AC - POTS)	$ 695.00	35%	$ 451.75
NIM-ADSL-B-01	1 port ADSL NIM (Annex B - ISDN)	$ 695.00	35%	$ 451.75
NIM-BRI-ST-01	Single port ISDN BRI with S/T interface (European)	$ 495.00	35%	$ 321.75
NIM-BRI-ST-02	Dual port ISDN BRI with S/T interface	$ 695.00	35%	$ 451.75
NIM-BRI-U-01	Single port ISDN BRI with U interface	$ 695.00	35%	$ 451.75
NIM-BRI-U-02	Dual port ISDN BRI with U interface	$ 995.00	35%	$ 646.75
NIM-CT1E1/PRI-1	1 Port Chan T1/E1 ISDN PRI with CSU/DSU	$ 1,195.00	35%	$ 776.75
NIM-CT1E1/PRI-2	2 Port Chan T1/E1 ISDN PRI with CSU/DSU	$ 1,995.00	35%	$ 1,296.75
NIM-CT1E1/PRI-4	4 Port Chan T1/E1 ISDN PRI with CSU/DSU	$ 3,495.00	35%	$ 2,271.75
NIM-DBU1-CAB-04	4 port combination V.35 /RS232 DTE serial cable for NIM-SER-xx	$ 175.00	35%	$ 113.75
NIM-DIRELAY-02	XSR drop and insert NIM	$ 2,195.00	35%	$ 1,426.75
NIM-E1-COAX-BLN	G.703 Balun with 120-ohm UTP (RJ-45F) to 75W dual-BNC cables	$ 125.00	35%	$ 81.25

WAN Routing ~ Network Interface Modules
NTERFACES/#http://www.enterasys.com/products/switching/INTERFACES/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NIM-ETHR-01	One port 10/100 Copper ethernet network interface module for the XSR platform	$ 395.00	35%	$ 256.75
NIM-FIBR-01	One port fx 100 multi mode fiber network interface module for the XSR platform	$ 595.00	35%	$ 386.75
NIM-SER-02	2 Port High speed serial NIM	$ 695.00	35%	$ 451.75
NIM-SER-04	4 Port High speed serial NIM	$ 1,095.00	35%	$ 711.75
NIM-T1/E1-02	2 Port Fractional T1/E1 DSU/CSU NIM	$ 1,395.00	35%	$ 906.75
NIM-T1/E1-04	4 Port Fractional T1/E1 DSU/CSU NIM	$ 2,495.00	35%	$ 1,621.75
NIM-T3/E3-01	1 port fractional T3/E3 NIM with integrated CSU/DSU	$ 7,995.00	35%	$ 5,196.75
NIM-V35-CAB-04	4 port V.35 DTE serial cable for NIM-SER-xx	$ 150.00	35%	$ 97.50
NIM-X21-CAB-04	4 port X.21 DTE serial cable for NIM-SER-xx	$ 150.00	35%	$ 97.50
XSR-NCC-250-4XX	NIM Carrier Card	$ 595.00	35%	$ 386.75

Wireless ~ Access Points
#http://www.enterasys.com/products/wireless/RBTR2/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
CSIPT-MP	RoamAbout Activation Key for MultiPoint AP	$ 396.00	20%	$ 316.80
CSIPT-RK	Activation license for rapid rekeying	$ 119.20	20%	$ 95.36
CSISA-AX	RoamAbout 11MB wireless to Ethernet station adapter	$ 303.20	20%	$ 242.56
RBT3K-1G	RoamAbout AP3000 wireless access point (single 2.4 GHz band)	$ 399.00	20%	$ 319.20
RBT3K-AG	RoamAbout AP3000 wireless access point (multiband)	$ 499.00	20%	$ 399.20
RBTBH-R2W	RoamAbout R2 802.11A/B/G PC card	$ 199.00	20%	$ 159.20
RBTR2-AB	RoamAbout Wireless Access Platform with 110/220v (worldwide)	$ 799.20	20%	$ 639.36
RBTR2-AZ	RoamAbout R2 with Mezzanine	$ 999.20	20%	$ 799.36
RBTR2-PS3	RoamAbout Replacement/Redundant Power Supply 120-240 VAC	$ 39.20	20%	$ 31.36

Wireless ~ Accessories
#http://www.enterasys.com/products/wireless/CSIxx-xx/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
CSIWS-RM	RoamAbout Rack Mount for Remote Power Injector (holds three injectors)	$ 31.20	20%	$ 24.96
CSIWS-RMPER	RoamAbout Remote Power Injector (spare/replacement)	$ 31.20	20%	$ 24.96
RBTBH-IA	RoamAbout R2 802.11A/B/G range extender	$ 75.00	20%	$ 60.00
RBTBX-PC	RoamAbout PCI Carrier, 16 & 32 bit bus (requires a PC Radio Card)	$ 63.20	20%	$ 50.56

Wireless ~ Outdoor
#http://www.enterasys.com/products/wireless/outdoor/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
CSIES-AB-C20	Low Loss Cable, 20 ft, Standard N	$ 68.00	20%	$ 54.40
CSIES-AB-C50	Low Loss Cable, 50 ft, Standard N	$ 140.00	20%	$ 112.00
CSIES-AB-C75	Low Loss Cable, 75 ft, Standard N	$ 156.00	20%	$ 124.80
CSIES-AB-LP	Lightning Protector - Standard N	$ 132.00	20%	$ 105.60
CSIES-AB-M05	Omni Antenna, 5 dBi, Standard Polarity N	$ 68.00	20%	$ 54.40
CSIES-AB-M07	Omni Antenna, 7 dBi, Standard Polarity N	$ 180.00	20%	$ 144.00
CSIES-AB-PT250	Cable Assy -Standard Polarity N, 250cm	$ 119.20	20%	$ 95.36
CSIES-AB-PT50	Cable Assy - Standard N, 50cm	$ 76.00	20%	$ 60.80
CSIES-AB-Y14	Yagi Antenna, 14dBi, Standard Polarity N	$ 300.00	20%	$ 240.00

Wireless ~ Radio Cards
#http://www.enterasys.com/products/wireless/CSIxD-AA/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
RBTBG-AW	RoamAbout 802.11 a/b/g Multimode PC Radio Card for client	$ 109.00	20%	$ 87.20
RBTBH-AW	RoamAbout 802.11A/B/G client card	$ 99.00	20%	$ 79.20
RBTRC-MZ	RoamAbout R2 Wireless Access Platform Mezzanine adapter for an additional PC Radio Card	$ 239.20	20%	$ 191.36

Security Appliances ~ Dragon Applications		#http://www.enterasys.com/products/ids/#		
PART	**DESCRIPTION**	**LIST**	**DISCOUNT**	**PRICE**
DRAGON-E500-SX	Dragon Common Criteria Certified 500 Mbps Sensor/Server (Fiber)	$ 22,995.00	10%	$ 20,695.50
DRAGON-E500-TX	Dragon Common Criteria Certified 500 Mbps Sensor/Server (Copper)	$ 22,995.00	10%	$ 20,695.50
DRAGON-EAL-SX	Dragon Common Criteria Certified Intgr Sensor/Server (Fiber)	$ 16,995.00	10%	$ 15,295.50
DRAGON-EAL-TX	Dragon Common Criteria Certified Intgr Sensor/Server (Copper)	$ 14,995.00	10%	$ 13,495.50
DRAGON-RS	Dragon Remote Site Appliance	$ 3,995.00	10%	$ 3,595.50
DRNIC-8492MF	Intel Dual port 1000 Fiber NIC card installed	$ 2,315.00	10%	$ 2,083.50
DRNIC-8492MT	Intel Dual port 10/100/1000 Copper NIC card installed	$ 545.00	10%	$ 490.50
DSEMA2	Dragon Enterprise Management Server	$ 12,000.00	10%	$ 10,800.00
DSEMA2E	Dragon Enterprise Management Server Appliance - EVAL	$ 12,000.00	10%	$ 10,800.00
DSEMA2H	Dragon Enterprise Management Server Hardened Appliance (no Dragon software)	$ 8,000.00	10%	$ 7,200.00
DSEMA7H	Upgrade to Dragon Enterprise Management Server Appliance from DSEMS	$ 7,995.00	10%	$ 7,195.50
DSEMA7-LE	Dragon Enterprise Management Server Appliance	$ 17,995.00	10%	$ 16,195.50
DSEMA7-ME	Dragon Enterprise Management Server Appliance	$ 11,995.00	10%	$ 10,795.50
DSEMA7-MEE	Dragon Enterprise Management Server Eval Appliance	$ 11,995.00	10%	$ 10,795.50
DSEMA7-RED-U	Dragon Enterprise Management Server Appliance - Redundant	$ 29,995.00	10%	$ 26,995.50
DSEMA7-U	Dragon Enterprise Management Server Appliance	$ 24,995.00	10%	$ 22,495.50
DSEPA2	Dragon Event Flow Processor	$ 9,000.00	10%	$ 8,100.00
DSEPA2E	Dragon EFP Appliance - EVAL	$ 9,000.00	10%	$ 8,100.00
DSEPA7	Dragon EFP Appliance	$ 8,995.00	10%	$ 8,095.50
DSEPA7E	Dragon Event Flow Processor Eval Appliance	$ 8,995.00	10%	$ 8,095.50
DSISA2-SX	INS2 Integrated Network Sensor/Server (Fiber network interface card)	$ 17,000.00	10%	$ 15,300.00
DSISA2-SXE	INS2 Integrated Network Sensor/Server (Fiber NIC) - EVAL	$ 17,000.00	10%	$ 15,300.00
DSISA2-TX	INS2 Integrated Network Sensor/Server (Copper network interface card)	$ 15,000.00	10%	$ 13,500.00
DSISA2-TXE	INS2 Integrated Network Sensor/Server (Copper NIC) - EVAL	$ 15,000.00	10%	$ 13,500.00
DSISA7-SX	INS² Integrated Network Sensor/Server (Fiber NIC)	$ 16,995.00	10%	$ 15,295.50
DSISA7-TX	INS² Integrated Network Sensor/Server (Copper NIC)	$ 14,995.00	10%	$ 13,495.50
DSNSA7-FE100-TX	Dragon FE100 Network Sensor Appliance	$ 7,995.00	10%	$ 7,195.50
DSNSA7-FE100TXE	Dragon FE100 Network Sensor Eval Appliance	$ 7,995.00	10%	$ 7,195.50
DSNSA7-FE100TXH	Upgrade to Dragon FE100 Network Sensor Appliance from DSNSS-E	$ 5,495.00	10%	$ 4,945.50
DSNSA7-GE250-SX	Dragon GE250 Network Sensor Appliance (Fiber NIC)	$ 13,995.00	10%	$ 12,595.50
DSNSA7-GE250SXE	Dragon GE250 Network Sensor Eval Appliance (Fiber NIC)	$ 13,995.00	10%	$ 12,595.50
DSNSA7-GE250SXH	Upgrade to Dragon GE250 Network Sensor Appliance (Fiber NIC) from DSNSS-FE	$ 8,495.00	10%	$ 7,645.50
DSNSA7-GE250-TX	Dragon GE250 Network Sensor Appliance (Copper NIC)	$ 11,995.00	10%	$ 10,795.50
DSNSA7-GE250TXE	Dragon GE250 Network Sensor Eval Appliance (Copper NIC)	$ 11,995.00	10%	$ 10,795.50
DSNSA7-GE250TXH	Upgrade to Dragon GE250 Network Sensor Appliance (Copper NIC) from DSNSS-FE	$ 7,495.00	10%	$ 6,745.50
DSNSA7-GE500-SX	Dragon GE500 Network Sensor Appliance (Fiber NIC)	$ 24,995.00	10%	$ 22,495.50
DSNSA7-GE500SXE	Dragon GE500 Network Sensor Eval Appliance (Fiber NIC)	$ 24,995.00	10%	$ 22,495.50
DSNSA7-GE500SXH	Upgrade to Dragon GE500 Network Sensor Appliance (Fiber NIC) from DSNSS-GE	$ 10,495.00	10%	$ 9,445.50
DSNSA7-GE500-TX	Dragon GE500 Network Sensor Appliance (Copper NIC)	$ 22,995.00	10%	$ 20,695.50
DSNSA7-GE500TXE	Dragon GE500 Network Sensor Eval Appliance (Copper NIC)	$ 22,995.00	10%	$ 20,695.50
DSNSA7-GE500TXH	Upgrade to Dragon GE500 Network Sensor Appliance (Copper NIC) from DSNSS-GE	$ 8,995.00	10%	$ 8,095.50
DSNSA7-GIG-SX	Dragon Gig Network Sensor Appliance (Fiber NIC)	$ 44,995.00	10%	$ 40,495.50
DSNSA7-GIG-SXE	Dragon Gig Network Sensor Appliance (Fiber NIC)	$ 44,995.00	10%	$ 40,495.50

Security Appliances ~ Dragon Applications

#http://www.enterasys.com/products/ids/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSNSA7-GIG-TX	Dragon Gig Network Sensor Appliance (Copper NIC)	$ 39,995.00	10%	$ 35,995.50
DSNSA7-GIG-TXE	Dragon Gig Network Sensor Appliance (Copper NIC)	$ 39,995.00	10%	$ 35,995.50
DSNSA-FE100-TX	Dragon FE100 Network Sensor Appliance for the small/branch office	$ 8,000.00	10%	$ 7,200.00
DSNSA-FE100-TXE	Dragon FE100 Network Sensor Appliance - EVAL	$ 8,000.00	10%	$ 7,200.00
DSNSA-FE100-TXH	Dragon FE100 Network Hardened Appliance (no Dragon software)	$ 5,500.00	10%	$ 4,950.00
DSNSA-GE250-SX	Dragon GE250 Network Sensor Appliance for the regional office, small data center (Fiber network interface card)	$ 14,000.00	10%	$ 12,600.00
DSNSA-GE250-SXE	Dragon GE250 Network Sensor Appliance (Fiber NIC) - EVAL	$ 14,000.00	10%	$ 12,600.00
DSNSA-GE250-SXH	Dragon GE250-SX Network Hardened Appliance (no Dragon software)	$ 8,000.00	10%	$ 7,200.00
DSNSA-GE250-TX	Dragon GE250 Network Sensor Appliance for the regional office, small data center (Copper network interface card)	$ 12,000.00	10%	$ 10,800.00
DSNSA-GE250-TXE	Dragon GE250 Network Sensor Appliance (Copper NIC) - EVAL	$ 12,000.00	10%	$ 10,800.00
DSNSA-GE250-TXH	Dragon GE250-TX Network Hardened Appliance (no Dragon software)	$ 7,000.00	10%	$ 6,300.00
DSNSA-GE500-SX	Dragon GE500 Network Sensor Appliance for the data center (Fiber network interface card)	$ 20,000.00	10%	$ 18,000.00
DSNSA-GE500-SXE	Dragon GE500 Network Sensor Appliance (Fiber NIC) -EVAL	$ 20,000.00	10%	$ 18,000.00
DSNSA-GE500-SXH	Dragon GE500 Network Hardened Appliance (no Dragon software)	$ 9,000.00	10%	$ 8,100.00
DSNSA-GE500-TX	Dragon GE500 Network Sensor Appliance for the data center (Copper gigabit network interface card)	$ 20,000.00	10%	$ 18,000.00
DSNSA-GE500-TXE	Dragon GE500 Network Sensor Appliance (Copper NIC)- EVAL	$ 20,000.00	10%	$ 18,000.00
DSNSA-GE500-TXH	Dragon GE500 Network Hardened Appliance (no Dragon software)	$ 9,000.00	10%	$ 8,100.00
DSNSU7-E-FE	Dragon Network Sensor Software Upgrade From Ethernet to Fast Ethernet	$ 4,495.00	10%	$ 4,045.50
DSNSU7-E-GE	Dragon Network Sensor Software Upgrade From Ethernet to Gigabit Ethernet	$ 17,495.00	10%	$ 15,745.50
DSNSU7-FE-GE	Dragon Network Sensor Software Upgrade From Fast Ethernet to Gigabit Ethernet	$ 13,495.00	10%	$ 12,145.50

Software ~ Enterprise Management

#http://www.enterasys.com/products/ids/DSNSA-xxxx-xX/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSEMS	Dragon Enterprise Management Software	$ 6,000.00	10%	$ 5,400.00
DSEMS7-LE	Dragon Enterprise Management Software	$ 10,995.00	10%	$ 9,895.50
DSEMS7-ME	Dragon Enterprise Management Software	$ 6,995.00	10%	$ 6,295.50
DSEMS7-SE	Dragon Enterprise Management Software	$ 2,995.00	10%	$ 2,695.50
DSEMS7-U	Dragon Enterprise Management Software	$ 15,995.00	10%	$ 14,395.50

Software ~ Host Sensor

#http://www.enterasys.com/products/ids/DSNSA-xxxx-xX/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSHSS7-100-LIC	Dragon Host Sensor Software License (100 pack)	$ 68,000.00	10%	$ 61,200.00
DSHSS7-1-LIC	Dragon Host Sensor Software License (Single)	$ 850.00	10%	$ 765.00
DSHSS7-25-LIC	Dragon Host Sensor Software License (25 pack)	$ 18,062.50	10%	$ 16,256.25
DSHSS7-500-LIC	Dragon Host Sensor Software License (500 pack)	$ 318,750.00	10%	$ 286,875.00
DSHSS7-WebIPS	Dragon Host Sensor Software Web IPS (All Oss)	$ 495.00	10%	$ 445.50
DSHSS-AIX	Dragon Host Sensor for AIX	$ 1,050.00	10%	$ 945.00
DSHSS-AIX-100	Dragon Host Sensor Software for AIX (100)	$ 84,000.00	10%	$ 75,600.00
DSHSS-AIX-1000	Dragon Host Sensor Software for AIX (1000)	$ 735,000.00	10%	$ 661,500.00
DSHSS-AIX-25	Dragon Host Sensor Software for AIX (25)	$ 22,350.00	10%	$ 20,115.00
DSHSS-AIX-500	Dragon Host Sensor Software for AIX (500)	$ 393,750.00	10%	$ 354,375.00
DSHSS-HPX	Dragon Host Sensor Software for HP-UX	$ 1,050.00	10%	$ 945.00
DSHSS-HPX-100	Dragon Host Sensor Software for HP-UX (100)	$ 84,000.00	10%	$ 75,600.00
DSHSS-HPX-1000	Dragon Host Sensor Software for HP-UX (1000)	$ 735,000.00	10%	$ 661,500.00
DSHSS-HPX-25	Dragon Host Sensor Software for HP-UX (25)	$ 22,350.00	10%	$ 20,115.00

Software ~ Host Sensor
#http://www.enterasys.com/products/ids/DSNSA-xxxx-xX/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSHSS-HPX-500	Dragon Host Sensor Software for HP-UX (500)	$ 393,750.00	10%	$ 354,375.00
DSHSS-LNX	Dragon Host Sensor Software for Linux	$ 750.00	10%	$ 675.00
DSHSS-LNX-100	Dragon Host Sensor Software for Linux (100)	$ 60,000.00	10%	$ 54,000.00
DSHSS-LNX-1000	Dragon Host Sensor Software for Linux (1000)	$ 525,000.00	10%	$ 472,500.00
DSHSS-LNX-25	Dragon Host Sensor Software for Linux (25)	$ 15,950.00	10%	$ 14,355.00
DSHSS-LNX-500	Dragon Host Sensor Software for Linux (500)	$ 281,250.00	10%	$ 253,125.00
DSHSS-SOL	Dragon Host Sensor Software for Solaris	$ 850.00	10%	$ 765.00
DSHSS-SOL-100	Dragon Host Sensor Software for Solaris (100)	$ 68,000.00	10%	$ 61,200.00
DSHSS-SOL-1000	Dragon Host Sensor Software for Solaris (1000)	$ 595,000.00	10%	$ 535,500.00
DSHSS-SOL-25	Dragon Host Sensor Software for Solaris (25)	$ 18,100.00	10%	$ 16,290.00
DSHSS-SOL-500	Dragon Host Sensor Software for Solaris (500)	$ 318,750.00	10%	$ 286,875.00
DSHSS-WIN	Dragon Host Sensor Software for Windows	$ 750.00	10%	$ 675.00
DSHSS-WIN-100	Dragon Host Sensor Software for Windows (100)	$ 60,000.00	10%	$ 54,000.00
DSHSS-WIN-1000	Dragon Host Sensor Software for Windows (1000)	$ 525,000.00	10%	$ 472,500.00
DSHSS-WIN-25	Dragon Host Sensor Software for Windows (25)	$ 15,950.00	10%	$ 14,355.00
DSHSS-WIN-500	Dragon Host Sensor Software for Windows (500)	$ 281,250.00	10%	$ 253,125.00

Software ~ Network Sensor
#http://www.enterasys.com/products/ids/DSNSA-xxxx-xX/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSNSS7-E	Dragon Network Sensor Software for Ethernet	$ 2,995.00	10%	$ 2,695.50
DSNSS7-FE	Dragon Network Sensor Software for Fast Ethernet	$ 6,995.00	10%	$ 6,295.50
DSNSS7-GE	Dragon Network Sensor Software for Gigabit Ethernet	$ 19,995.00	10%	$ 17,995.50
DSNSS-E	Dragon Network Sensor Software for Ethernet	$ 3,000.00	10%	$ 2,700.00
DSNSS-FE	Dragon Network Sensor Software for Fast Ethernet	$ 7,000.00	10%	$ 6,300.00
DSNSS-GE	Dragon Network Sensor Software for Gigabit Ethernet	$ 15,000.00	10%	$ 13,500.00

Software ~ Network Sensor Upgrade
#http://www.enterasys.com/products/ids/DSNSA-xxxx-xX/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSNSU-E-FE	Dragon Network Sensor Software Upgrade - Ethernet to Fast Ethernet	$ 4,500.00	10%	$ 4,050.00
DSNSU-E-GE	Dragon Network Sensor Software Upgrade - Ethernet to Gigabit Ethernet	$ 12,500.00	10%	$ 11,250.00
DSNSU-FE-GE	Dragon Network Sensor Software Upgrade - Fast Ethernet to Gigabit Ethernet	$ 8,500.00	10%	$ 7,650.00

Software ~ Console
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NSA-10D-LIC	NetSight Atlas Console - Small Enterprise	$ 2,995.00	20%	$ 2,396.00
NSA-CD	NetSight Atlas CD	$ 0.00	0%	$ 0.00
NSA-LIC	NetSight Atlas License Key (single user license)	$ 5,995.00	20%	$ 4,796.00

Software ~ Inventory
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NSA-IM-CD	NetSight Atlas Inventory Manager CD	$ 0.00	0%	$ 0.00
NSA-IM-LIC	NetSight Atlas Inventory Manager License Key (single user license)	$ 4,950.00	20%	$ 3,960.00

Software ~ Policy
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NSA-PM-10DS	NetSight Atlas Policy Manager Limited License Key (10 device support)	$ 7,500.00	20%	$ 6,000.00
NSA-PM-CD	NetSight Atlas Policy Manager CD	$ 0.00	0%	$ 0.00
NSA-PM-CDS	NetSight Atlas Policy Manager Secure (CD)	$ 0.00	0%	$ 0.00

Software ~ Policy
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NSA-PM-GOV	NetSight Atlas Policy Manager License Key (single user license) for US Government customers only.	$ 9,995.00	20%	$ 7,996.00
NSA-PM-GOV10D	NetSight Atlas Policy Manager Limited License Key (10 device support) for US Government customers only	$ 3,995.00	20%	$ 3,196.00
NSA-PM-LICS	NetSight Atlas Policy Manager License Key (single user license)	$ 14,995.00	20%	$ 11,996.00

Software ~ Routing Services
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NSA-RSM-10D	NetSight Atlas Router Services Manager 10 device support (limited)	$ 995.00	20%	$ 796.00
NSA-RSM-CD	NetSight Atlas Router Services Manager CD	$ 0.00	0%	$ 0.00
NSA-RSM-LIC	NetSight Atlas Router Services Manager License Key (single user license)	$ 3,895.00	20%	$ 3,116.00

Software ~ Security Manager
#http://www.enterasys.com/products/management/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
ASM-LE-LIC	NetSight Atlas Automated Security Manager - Large Enterprise	$ 61,250.00	20%	$ 49,000.00
ASM-ME-LIC	NetSight Atlas Automated Security Manager - Medium Enterprise	$ 34,995.00	20%	$ 27,996.00
ASM-SE-LIC	NetSight Atlas Automated Security Manager - Small Enterprise	$ 17,500.00	20%	$ 14,000.00
ASM-U-LIC	NetSight Atlas Automated Security Manager - Unlimited License over 20,000 nodes	$ 91,875.00	20%	$ 73,500.00
NSA-ASM-CD	NetSight Atlas Automated Security Manager (CD)	$ 0.00	0%	$ 0.00

Third Party ~
#http://www.enterasys.com/switching/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
BL-69201ENT	Single module cover plate (6000 series)	$ 14.00	10%	$ 12.60
BL-69224ENT	24 slot powersense chassis (holds three 8 port modules)	$ 675.00	10%	$ 607.50
BL-69500ENT	8 power and data ports. IEEE 802.3af support (6000 series, single module)	$ 399.00	10%	$ 359.10
BL-69524ENT	24 power and data ports. IEEE 802.3af support	$ 1,499.00	10%	$ 1,349.10
BL-89201ENT	Single Slot cover plate	$ 7.00	10%	$ 6.30
BL-89205ENT	Five Slot cover plate	$ 11.00	10%	$ 9.90
BL-89210ENT	10 Slot PowerSense Chassis	$ 245.00	10%	$ 220.50
BL-89210-RMENT	10 Slot PowerSense Chassis Rack Mount Kit	$ 20.00	10%	$ 18.00
BL-89220ENT	20 Slot PowerSense Chassis-19" Rack Mount Ready	$ 475.00	10%	$ 427.50
BL-89400ENT	24V Power & Data Module	$ 59.00	10%	$ 53.10
BL-89420ENT	20 Power & Data Modules - 24 volt support	$ 1,695.00	10%	$ 1,525.50
BL-89451ENT	Single Power & Data port - 24V protocol	$ 119.00	10%	$ 107.10
BL-89500ENT	IEEE 802.3af compatible Power & Data Module	$ 59.00	10%	$ 53.10
BL-89520ENT	20 Power & Data Modules - IEEE 802.3af compatible	$ 1,695.00	10%	$ 1,525.50
BL-89551ENT	Single Power & Data port - IEEE 802.3af compatible	$ 119.00	10%	$ 107.10
BL-89600ENT	Cisco protocol Power & Data Module	$ 74.00	10%	$ 66.60
BL-89620ENT	20 Power & Data Modules - Cisco protocol	$ 1,995.00	10%	$ 1,795.50
BL-89651ENT	Single Power & Data port - Cisco protocol	$ 139.00	10%	$ 125.10
BL-89700ENT	RoamAbout R2 AP Power & Data Modules	$ 63.00	10%	$ 56.70
BL-89710ENT	10 Power & Data Modules - RoamAbout R2 AP	$ 995.00	10%	$ 895.50
BL-89720ENT	20 Power & Data Modules - RoamAbout R2 AP	$ 1,995.00	10%	$ 1,795.50
NIF4007000	Dual Port V.35 cPCI Interface Card (IP650)	$ 2,300.00	10%	$ 2,070.00
NSP5001120	Nokia Direct Service 1YR 7x24 NBD Access IP120	$ 450.00	10%	$ 405.00

Services ~ Professional Services
#http://www.enterasys.com/services/advanced/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
EC-ENS	Enhanced Technical Assistance - Complete	$ 150,000.00	10%	$ 135,000.00
EC-ENS-AN-100K	20,000 - 100,000 Total Nodes	$ 20,000.00	10%	$ 18,000.00

Services ~ Professional Services

#http://www.enterasys.com/services/advanced/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
EC-ENS-AN-10K	5001 - 10,000 Total Nodes	$ 10,000.00	10%	$ 9,000.00
EC-ENS-AN-20K	10,000 - 20,000 Total Nodes	$ 15,000.00	10%	$ 13,500.00
EC-ENS-AN-5K	2001 - 5000 Total Nodes	$ 5,000.00	10%	$ 4,500.00
EC-ENS-SHARED	Enhanced Technical Assistance - Team Access	$ 55,000.00	10%	$ 49,500.00
EC-ENS-TECH	Enhanced Technical Assistance - Assigned Specialist	$ 80,000.00	10%	$ 72,000.00
EC-OPA-1D	On-Site Engineering - One Day	$ 1,720.00	10%	$ 1,548.00
EC-OPA-1M	On-Site Engineering - One Month	$ 25,000.00	10%	$ 22,500.00
EC-OPA-1Y	On-Site Engineering - One Year	$ 225,000.00	10%	$ 202,500.00
EC-OPA-3M	On-site Engineering 3 Months (three continuous months)	$ 65,000.00	10%	$ 58,500.00
EC-OPA-6M	On-site Engineering 6 Months (six continuous months)	$ 120,000.00	10%	$ 108,000.00
EC-PROF-AP	PROF Additional 5 Roles	$ 2,500.00	10%	$ 2,250.00
EC-PROF-AR	PROF Additional 5 Classrooms	$ 2,500.00	10%	$ 2,250.00
EC-PROF-ATO	PROF Administration Tool	$ 5,000.00	10%	$ 4,500.00
EC-PROF-BASE	PROF Base Package - Includes 5 Roles and 10 Classrooms	$ 17,500.00	10%	$ 15,750.00
IS-ZONE04-001	Zone 4 Travel Charge (Installation Site is Within 151-200 Miles of Service Center). Fee does not include installation charge.	$ 595.00	10%	$ 535.50
IS-ZONE05-001	Zone 5 Travel Charge (Installation Site is Within 201-300 Miles of Service Center). Fee does not include installation charge.	$ 975.00	10%	$ 877.50
NS-TRT000-001	Travel and Expenses - Charge for travel time, Per Man Hour while traveling.	$ 30.00	10%	$ 27.00
PS-AUPSE-001	Acceptable Use Policy, small enterprise implementation	$ 6,000.00	10%	$ 5,400.00
PS-CSS830-001	Custom Special Services Hardware. Custom Quote.	$ 1.00	10%	$ 0.90
PS-DIRSE-001	Dynamic Intrusion Response, small enterprise implementation	$ 12,000.00	10%	$ 10,800.00
PS-EXP820-001	Travel and Expenses HW. Custom Quote	$ 0.00	0%	$ 0.00
PS-EXP920-001	Travel and Expenses SW. Custom Quote	$ 0.00	0%	$ 0.00
PS-MSC-001	Mileage Surcharges 51-250 miles. Custom Quote	$ 0.00	0%	$ 0.00
PS-OHE810-001	On-Site FE, Non Contract Customer, 8am-5pm, M-F. Price calculated on an hourly basis.	$ 215.00	10%	$ 193.50
PS-OHE810-101	On-Site Resident Hardware Engineer - 1 months. Staffing for Resident Engineering Services must be approved by Region Service Director in advance of quoting.	$ 21,375.00	10%	$ 19,237.50
PS-OHE810-103	On-Site Resident Hardware Engineer - 3 months. Staffing for Resident Engineering Services must be approved by Region Service Director in advance of quoting.	$ 62,438.00	10%	$ 56,194.20
PS-OHE810-106	On-Site Resident Hardware Engineer - 6 months. Staffing for Resident Engineering Services must be approved by Region Service Director in advance of quoting.	$ 121,500.00	10%	$ 109,350.00
PS-OHE810-112	On-Site Resident Hardware Engineer - 12 months. Staffing for Resident Engineering Services must be approved by Region Service Director in advance of quoting.	$ 225,000.00	10%	$ 202,500.00
PS-OHE811-001	On-Site FE, Non Contract Customer, 5pm-8am, M-F & Sat. Price calculated on an hourly basis.	$ 315.00	10%	$ 283.50
PS-OHE812-001	On-Site FE, Non Contract Customer, Sun & Holidays. Price calculated on an hourly basis.	$ 400.00	10%	$ 360.00
PS-OHE820-001	On-Site FE, LANCare Customer, 8am-5pm, M-F. Price calculated on an hourly basis.	$ 100.00	10%	$ 90.00
PS-OHE821-001	On-Site FE, LANCare Customer, 5pm-8am, M-F & Sat. Price calculated on an hourly basis.	$ 150.00	10%	$ 135.00
PS-OHE822-001	On-Site FE, LANCare Customer, Sun & Holidays. Price calculated on an hourly basis.	$ 200.00	10%	$ 180.00
PS-OHE831-001	On-Site FE, LANCare + Customer, 5pm-8am, M-F & Sat. Price calculated on an hourly basis.	$ 150.00	10%	$ 135.00
PS-OHE832-001	On-Site FE, LANCare + Customer, Sun & Holidays. Price calculated on an hourly basis.	$ 200.00	10%	$ 180.00
PS-OSE910-001	On-Site Spectrum FE, 8am-5pm, M-F. Price calculated on an hourly basis.	$ 250.00	10%	$ 225.00

Services ~ Professional Services
#http://www.enterasys.com/services/advanced/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
PS-SFESE-001	Security Feature Enablement, small enterprise	$ 6,000.00	10%	$ 5,400.00
PS-SNRA-001	Assessment of business & technology goals, network infrastructure and migration plan to Secure Networks solutions	$ 6,000.00	10%	$ 5,400.00
PS-STA800-001	SmartTrap Audit Only for Spectrum platform direct delivery	$ 15,000.00	10%	$ 13,500.00
REINSTATEHW	Reinstatement fee for hardware service contracts, price is 15% of contract value. Custom Quote	$ 0.00	0%	$ 0.00

Services ~ Training
#http://www.enterasys.com/training/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
TR-CST2001-01	Enterasys Customized Training Course. List Price is $750 per day, Custom Quote.	$ 0.00	0%	$ 0.00
TR-ESE1	ES Switching 4 day course	$ 2,800.00	10%	$ 2,520.00
TR-ESE1-MANUAL	ES Switching Training Manual	$ 180.00	10%	$ 162.00
TR-ESE2	ES Routing 4 day course	$ 2,800.00	10%	$ 2,520.00
TR-ESE2-MANUAL	ES Router Configuration Training Manual	$ 180.00	10%	$ 162.00
TR-ESE3	ES NetSight Element Manager (EMAN) 4 day course	$ 2,800.00	10%	$ 2,520.00
TR-ESE3-MANUAL	ES NetSight Element Manager Training Manual	$ 180.00	10%	$ 162.00
TR-ESE4	ES NetSight Atlas 4 day course	$ 2,800.00	10%	$ 2,520.00
TR-ESE4-MANUAL	ES NetSight Atlas Training Manual	$ 180.00	10%	$ 162.00
TR-ESE5	ES XSR Configuration	$ 1,400.00	10%	$ 1,260.00
TR-ESE5-MANUAL	ES XSR Configuration Training Manual	$ 180.00	10%	$ 162.00
TR-ESS1	ESS Dragon IDS 2 day course	$ 1,400.00	10%	$ 1,260.00
TR-ESS1-MANUAL	ESS Dragon (IDS) Training Manual	$ 180.00	10%	$ 162.00
TR-ESS2	ESS Policy Based Networking 2 day course	$ 1,400.00	10%	$ 1,260.00
TR-ESS2-MANUAL	ESS Policy Based Networking Training Manual	$ 180.00	10%	$ 162.00
TR-ESS3	ES XSR Security	$ 1,400.00	10%	$ 1,260.00
TR-ESS3-MANUAL	Advanced Dragon (IDS) Training Manual	$ 180.00	10%	$ 162.00
TR-ESS4-MANUAL	ES XSR Security Training Manual	$ 180.00	10%	$ 162.00
TR-ESS5-MANUAL	ES Secure Networks Training Manual	$ 180.00	10%	$ 162.00

Cables/Connectivity
#http://www.enterasys.com/products/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
6700006	ST to ST Barrel (Jack-Jack) for Multi Mode Fiber	$ 7.40	10%	$ 6.66
6700083	Duplex SC to ST Barrel. QTY 1	$ 55.18	10%	$ 49.66
9342011-10M	(2) ST to (2) ST Duplex M.M. Fiber, PVC	$ 33.12	10%	$ 29.81
9342011-1M	(2) ST to (2) ST Duplex M.M. Fiber, PVC	$ 18.89	10%	$ 17.00
9342011-2M	(2) ST to (2) ST Duplex M.M. Fiber, PVC	$ 20.48	10%	$ 18.43
9342011-3M	(2) ST to (2) ST Duplex M.M. Fiber, PVC	$ 22.06	10%	$ 19.85
9342011-5M	(2) ST to (2) ST Duplex M.M. Fiber, PVC	$ 25.22	10%	$ 22.70
9342115-3M	FDDI MIC to FDDI MIC M.M. Fiber, PVC	$ 56.95	10%	$ 51.26
9342115-5M	FDDI MIC to FDDI MIC M.M. Fiber, PVC	$ 60.11	10%	$ 54.10
9342124-.5M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 24.13	10%	$ 21.72
9342124-10M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 39.14	10%	$ 35.23
9342124-1M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 24.91	10%	$ 22.42
9342124-2M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 26.49	10%	$ 23.84
9342124-3M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 28.07	10%	$ 25.26
9342124-5M	(2) ST to (1) SC Duplex M.M. Fiber, PVC	$ 31.23	10%	$ 28.11
9342125-10M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, PVC	$ 44.18	10%	$ 39.76
9342125-1M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, PVC	$ 29.95	10%	$ 26.96
9342125-2M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, PVC	$ 31.53	10%	$ 28.38
9342125-3M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, PVC	$ 33.11	10%	$ 29.80
9342125-5M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, PVC	$ 36.27	10%	$ 32.64

Cables/Connectivity

#http://www.enterasys.com/products/#

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
9342129-1M	(1) SC Duplex to (1) SC Duplex M.M. Fiber, FEP	$ 36.36	10%	$ 32.72
9342130-3M	(2) ST to (1) SC Duplex M.M. Fiber, FEP	$ 34.97	10%	$ 31.47
9344008-3M	(2) ST to (1) SC Duplex S.M. Fiber, PVC	$ 63.19	10%	$ 56.87
9344009-2M	(1) SC Duplex to (1) SC Duplex S.M. Fiber, PVC	$ 63.27	10%	$ 56.94
9360034-3M	10 Base-T Cross Patch, PVC	$ 3.46	10%	$ 3.11
9360119-10M	258A/568B Cat 5, PVC, Patch (10/100 BASE-T)	$ 5.83	10%	$ 5.25
9360119-2M	258A/568B Cat 5, PVC, Patch (10/100 BASE-T)	$ 2.99	10%	$ 2.69
9360119-3M	258A/568B Cat 5, PVC, Patch (10/100 BASE-T)	$ 3.35	10%	$ 3.02
9360119-5M	258A/568B Cat 5, PVC, Patch (10/100 BASE-T)	$ 3.89	10%	$ 3.50
9360130-5M	10 Base-T Telco 90 to Hydra, Cat 5 Cable, PVC	$ 50.03	10%	$ 45.03
9360169-1M	10/100 Base-T Cross Patch, PVC	$ 2.99	10%	$ 2.69
9360169-3M	10/100 Base-T Cross Patch, PVC	$ 3.58	10%	$ 3.22
9360300-3M	100 MB Telco 120 Both Ends, PVC	$ 43.40	10%	$ 39.06
9360301-10M	100 MB Telco 180 Both Ends, PVC	$ 72.08	10%	$ 64.87
9360301-2M	100 MB Telco 180 Both Ends, PVC	$ 41.45	10%	$ 37.31
9360301-3M	100 MB Telco 180 Both Ends, PVC	$ 43.40	10%	$ 39.06
9360304-3M	100 MB Telco 120 to 180, PVC	$ 44.93	10%	$ 40.44
9360304-5M	100 MB Telco 120 to 180, PVC	$ 53.79	10%	$ 48.41
9360305-3M	100 MB Telco 120 to 90, PVC	$ 46.58	10%	$ 41.92
9360306-10M	100 MB Telco 120 to Hydra, PVC	$ 79.65	10%	$ 71.69
9360306-2M	100 MB Telco 120 to Hydra, PVC	$ 51.77	10%	$ 46.59
9360306-3M	100 MB Telco 120 to Hydra, PVC	$ 53.13	10%	$ 47.82
9360306-5M	100 MB Telco 120 to Hydra, PVC	$ 61.97	10%	$ 55.77
9360307-1M	100 MB Telco 180 to Hydra, PVC	$ 48.05	10%	$ 43.25
9360307-2M	100 MB Telco 180 to Hydra, PVC	$ 51.52	10%	$ 46.37
9360307-3M	100 MB Telco 180 to Hydra, PVC	$ 53.13	10%	$ 47.82
9360315-3M	100 MB Telco 120 to Hydra, PVC (4 FOOT BREAK)	$ 61.74	10%	$ 55.57
9360315-5M	100 MB Telco 120 to Hydra, PVC (4 FOOT BREAK)	$ 68.96	10%	$ 62.06
9360318-2M	100 MB Telco 180 to Hydra, PVC (4 FOOT BREAK)	$ 58.14	10%	$ 52.33
9360325-1M	100 MB Telco 90 Female to Hydra, PVC	$ 40.75	10%	$ 36.68
9372038	IRM/ELS CONSOLE CABLE KIT	$ 9.05	10%	$ 8.15
9372057-10M	Token Ring RJ45 to IBM MIC Type 9, PVC	$ 13.52	10%	$ 12.17
9372065	ETHERNET CONSOLE KIT	$ 4.88	10%	$ 4.39
9380142	32 cm stacking cable	$ 55.00	10%	$ 49.50
9380407	50 Micron SC to SC - 3 METER	$ 116.25	10%	$ 104.63
9380408	62.5 Micron SC to SC - 3 METER	$ 116.25	10%	$ 104.63
9380513-3	62.5 Micron Multimode SC-MTRJ - 3 Meter	$ 45.85	10%	$ 41.27
9380515-1	62.5 Micron Multimode MTRJ - ST - 1 Meter	$ 42.75	10%	$ 38.48
9380515-2	62.5 Micron Multimode MTRJ - ST - 2 Meter	$ 44.04	10%	$ 39.64
9380515-3	62.5 Micron Multimode MTRJ - ST - 3 Meter	$ 45.96	10%	$ 41.36

SupportNet

Enterasys Networks is proud to announce its newest suite of maintenance services -- SupportNet. SupportNet pricing uses a competitive, banded, chassis-based pricing model instead of the present percentage of list price per-component model. With SupportNet, you pay one service price for a chassis, including all of the components in that chassis. And like our competitors' programs, SupportNet requires that customers and partners register all parts housed in a chassis for entitlement and service delivery purposes.

SupportNet is now available in North America for new product orders which may include new deployment or recent purchase which has not previously been covered under and Enterasys Availability Services contract. Service contract renewals will be eligible at a later date.

Descriptions:

SupportNet (ES-SN) The cornerstone offering of the portfolio features the core technical services required to support all your hardware products effectively. Services include telephone and Web support, firmware upgrades, and next-business-day parts delivery.

SupportNet Premium (ES-SN-P*) Building on the comprehensive support offered with SupportNet, SupportNet Premium provides faster response options for replacement parts: 2-hour or 4-hour around-the-clock delivery.

SupportNet Onsite (ES-SN-OS) If you don't have the in-house resources to match your maintenance requirements, SupportNet Onsite brings Enterasys-certified engineers to your site, in addition to providing the other services included in SupportNet.

SupportNet Onsite Premium (ES-SN-OSP*) Delivering the same comprehensive level of engineering expertise to your premises as SupportNet Onsite, SupportNet Onsite Premium offers faster response options: 2-hour or 4-hour around-the-clock delivery.

SupportNet Software Application Service (ES-SAS) Maintain the best performance from your Enterasys software applications such as NetSight™ Atlas management and Dragon™ intrusion detection. Includes all maintenance releases plus minor and major product upgrades, 24x7 technical phone support, and Web access to the latest technical information.

SupportNet Technical Access (ES-SN-TA) Recommended for customers who have ample on-site technical resources, including staff and replacement inventory, this level of service provides telephone and Web support, return-to-factory repair service, and firmware upgrades.

How To Order:

Find the product part number you wish to purchase maintenance for. Combine the SN Band with the level of service you are purchasing and combine the two to form a SupportNet Part Number. For example . . . the part number C2G124-48 has an SN Band of "S04." To purchase Onsight Response, Next Business Day, you would order ES-SN-OS-S04.

LAN Switching   @ 12% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
1G582-09	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
1G587-09	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
1H582-25	S02		$ 83.60	$ 198.00	$ 140.80	$ 418.00	$ 448.80	$ 308.00	$ 475.20	$ 616.00
1H582-51	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
2G4072-52	S08		$ 431.20	$ 1,007.60	$ 721.60	$ 2,156.00	$ 2,301.20	$ 1,584.00	$ 2,446.40	$ 3,163.60
2H252-25R	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
6C107	S12		$ 985.60	$ 2,301.20	$ 1,645.60	$ 4,928.00	$ 5,258.00	$ 3,616.80	$ 5,588.00	$ 7,229.20
7C103	S11		$ 849.20	$ 1,984.40	$ 1,416.80	$ 4,246.00	$ 4,532.00	$ 3,115.20	$ 4,813.60	$ 6,230.40
7C105-P	S13		$ 1,403.60	$ 3,278.00	$ 2,340.80	$ 7,018.00	$ 7,488.80	$ 5,148.00	$ 7,955.20	$ 10,296.00
7C107	S14		$ 1,786.40	$ 4,171.20	$ 2,978.80	$ 8,932.00	$ 9,530.40	$ 6,551.60	$ 10,124.40	$ 13,103.20
C1G124-24	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
C1H124-48	S02		$ 83.60	$ 198.00	$ 140.80	$ 418.00	$ 448.80	$ 308.00	$ 475.20	$ 616.00
C2G124-24	S03		$ 114.40	$ 268.40	$ 193.60	$ 572.00	$ 611.60	$ 422.40	$ 651.20	$ 840.40
C2G124-48	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20
C2G124-48P	S07		$ 343.20	$ 800.80	$ 572.00	$ 1,716.00	$ 1,830.40	$ 1,258.40	$ 1,944.80	$ 2,516.80
C2H124-48	S03		$ 114.40	$ 268.40	$ 193.60	$ 572.00	$ 611.60	$ 422.40	$ 651.20	$ 840.40
C2H124-48P	S04		$ 193.60	$ 453.20	$ 325.60	$ 968.00	$ 1,034.00	$ 712.80	$ 1,100.00	$ 1,421.20

LAN Switching　　　　　　　　　　　　　　　　　　　　　　　　　　　　　@ 12% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
C2K122-24	S07		$ 343.20	$ 800.80	$ 572.00	$ 1,716.00	$ 1,830.40	$ 1,258.40	$ 1,944.80	$ 2,516.80
C2RPS-CHAS8	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
C2RPS-SYS	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
CSER-RPS-CHAS	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
E7-SYSTEM	S12		$ 985.60	$ 2,301.20	$ 1,645.60	$ 4,928.00	$ 5,258.00	$ 3,616.80	$ 5,588.00	$ 7,229.20
E7-SYSTEM-R	S12		$ 985.60	$ 2,301.20	$ 1,645.60	$ 4,928.00	$ 5,258.00	$ 3,616.80	$ 5,588.00	$ 7,229.20
N3-SYSTEM	S11		$ 849.20	$ 1,984.40	$ 1,416.80	$ 4,246.00	$ 4,532.00	$ 3,115.20	$ 4,813.60	$ 6,230.40
N3-SYSTEM-R	S11		$ 849.20	$ 1,984.40	$ 1,416.80	$ 4,246.00	$ 4,532.00	$ 3,115.20	$ 4,813.60	$ 6,230.40
N5-SYSTEM	S13		$ 1,403.60	$ 3,278.00	$ 2,340.80	$ 7,018.00	$ 7,488.80	$ 5,148.00	$ 7,955.20	$ 10,296.00
N5-SYSTEM-R	S13		$ 1,403.60	$ 3,278.00	$ 2,340.80	$ 7,018.00	$ 7,488.80	$ 5,148.00	$ 7,955.20	$ 10,296.00
N7-SYSTEM	S14		$ 1,786.40	$ 4,171.20	$ 2,978.80	$ 8,932.00	$ 9,530.40	$ 6,551.60	$ 10,124.40	$ 13,103.20
N7-SYSTEM-R	S14		$ 1,786.40	$ 4,171.20	$ 2,978.80	$ 8,932.00	$ 9,530.40	$ 6,551.60	$ 10,124.40	$ 13,103.20
V2H124-24	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
V2H124-24FX	S03		$ 114.40	$ 268.40	$ 193.60	$ 572.00	$ 611.60	$ 422.40	$ 651.20	$ 840.40
V2H124-24P	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
V2H124-24T	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
VH-8TX1MF	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
VH-8TX1UM	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20
VSER-RPU-SYS	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20

Wireless　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　@ 12% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
RBT3K-1G	S00		$ 26.40	$ 61.60	$ 44.00	$ 132.00	$ 140.80	$ 96.80	$ 149.60	$ 193.60
RBT3K-AG	S00		$ 26.40	$ 61.60	$ 44.00	$ 132.00	$ 140.80	$ 96.80	$ 149.60	$ 193.60
RBTR2-AB	S00		$ 26.40	$ 61.60	$ 44.00	$ 132.00	$ 140.80	$ 96.80	$ 149.60	$ 193.60
RBTR2-AZ	S00		$ 26.40	$ 61.60	$ 44.00	$ 132.00	$ 140.80	$ 96.80	$ 149.60	$ 193.60

Security Appliances　　　　　　　　　　　　　　　　　　　　　　　　　　@ 12% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
DPA-3-12-AUP	S13		$ 1,403.60	$ 3,278.00	$ 2,340.80	$ 7,018.00	$ 7,488.80	$ 5,148.00	$ 7,955.20	$ 10,296.00
DPA-3-AUP	S06		$ 290.40	$ 677.60	$ 484.00	$ 1,452.00	$ 1,548.80	$ 1,064.80	$ 1,645.60	$ 2,129.60
DPA-3-CHAS	S13		$ 1,403.60	$ 3,278.00	$ 2,340.80	$ 7,018.00	$ 7,488.80	$ 5,148.00	$ 7,955.20	$ 10,296.00
DPA-DIR-LIC	S08		$ 431.20	$ 1,007.60	$ 721.60	$ 2,156.00	$ 2,301.20	$ 1,584.00	$ 2,446.40	$ 3,163.60
DRAGON-E500-SX	S10		$ 624.80	$ 1,460.80	$ 1,042.80	$ 3,124.00	$ 3,335.20	$ 2,292.40	$ 3,542.00	$ 4,584.80
DRAGON-E500-TX	S10		$ 624.80	$ 1,460.80	$ 1,042.80	$ 3,124.00	$ 3,335.20	$ 2,292.40	$ 3,542.00	$ 4,584.80
DRAGON-EAL-SX	S08		$ 431.20	$ 1,007.60	$ 721.60	$ 2,156.00	$ 2,301.20	$ 1,584.00	$ 2,446.40	$ 3,163.60
DRAGON-EAL-TX	S08		$ 431.20	$ 1,007.60	$ 721.60	$ 2,156.00	$ 2,301.20	$ 1,584.00	$ 2,446.40	$ 3,163.60
DRAGON-RS	S05		$ 237.60	$ 554.40	$ 396.00	$ 1,188.00	$ 1,267.20	$ 871.20	$ 1,346.40	$ 1,742.40

Software   @ 6% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
ASM-LE-LIC	S13	$ 8,995.80								
ASM-ME-LIC	S11	$ 5,442.60								
ASM-SE-LIC	S08	$ 2,763.60								
ASM-U-LIC	S15	$ 13,818.00								
IM-LE-LIC	S04	$ 1,240.80								
IM-ME-LIC	S03	$ 733.20								
IM-SE-LIC	S01	$ 338.40								
IM-U-LIC	S05	$ 1,522.80								
NSA-10D-LIC	S02	$ 535.80								
NSA-IM-LIC	S03	$ 733.20								
NSA-LE-LIC	S09	$ 3,384.00								
NSA-LIC	S03	$ 733.20								
NSA-ME-LIC	S06	$ 1,861.20								
NSA-PM-10DS	S04	$ 1,240.80								
NSA-PM-GOV	S05	$ 1,522.80								
NSA-PM-GOV10D	S03	$ 733.20								
NSA-PM-LICS	S07	$ 2,199.60								
NSA-RSM-10D	S01	$ 338.40								
NSA-RSM-LIC	S03	$ 733.20								
NSA-SE-LIC	S02	$ 535.80								
NSA-U-LIC	S11	$ 5,442.60								

Third Party   @ 12% off

Chassis	SN Band	ES-SAS	ES-EW	ES-SN	ES-SN-TA	ES-SN-P4	ES-SN-P2	ES-SN-OS	ES-SN-OSP4	ES-SN-OSP2
BL-69524ENT	S01		$ 52.80	$ 123.20	$ 88.00	$ 264.00	$ 281.60	$ 193.60	$ 299.20	$ 387.20